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| Agency | A business or organisation providing a particular service on behalf of another business, person or group  A&R Agency, Artist and Representation. |
| Record Company | A company that makes and sells musical recordings  Indie label- Fat Cat Records  Big Label- EMI, Sony, Psycho |
| Distribution Company | Responsible for moving cd’s from the manufacturer to the shops or online ie iTunes |
| Broadcasting Company | Responsible for broadcasting music to the public.  TV- BBC, MTV  Radio- Heart, Radio 1, PirateFM  Online- Grooveshark, Youtube, Spotify |
| Licence | Gives you permission to do something  Drive, watch TV |
| Public Liability Insurance | Covers your small business against legal costs and compensation payments resulting from injuries or property damage to your clients, contractors or members of the public which was caused by you or one of your employees.  MU- if you join the MU you get PLI |
| Stylist | Looks after your image, hair, clothes, make up etc |
| Contract | A legally binding document to protect employer and employee  Ie a freelance composer taking on a 3 month job to compose something |
| De-rigging | Take down and put away equipment after a concert. |
| PRS for Music  Performing Rights Society | PRS license the use of their members’ musical compositions and lyrics when they are played in public, broadcast on radio or TV, used on the internet or copied onto physical products such as CD’s and DVD’s |
| PPL  Phonographic Performance Limited | Licenses the use of recorded music where played in public, broadcast on radio or TV, or used on the internet, on behalf of record companies and performers |
| MCPS  Mechanical Copyright Protection Society | For Songwriters and composers to get the royalties when your songs or music are reproduced such as for CD’s and digital downloads, ie NOW compilation CD’s |
| MU  Musicians’ Union | Gives you lots of benefits if you join  Insurance  Legal Assistance  Nationwide Network  Rights Protection  Career/business advice |
| BECTU  Broadcasting, Entertainment, Cinematograph and Theatre Union | Similar benefits to the MU for people in media and entertainment. |
| Equity | Similar benefits to the MU for actors |
| Music Publisher | Finds and develops composers  Promotes music to performers and broadcasters  Typesets and produces sheet music |
| Venue | Outdoor Festival  Theatre  Pub/Restaurant/ Hotel  Club  Stadium  Arena  Community Centre |
| Freelance | Self-employed and hired to work for different companies on a particular assignment |
| Full-time | Usually 35 hours or more a week with benefits such as holiday pay, sick leave, paternity/maternity etc  Ie Agent/ Record Company/Distribution |
| Part-time | As full time but usually specified amount of hours less than 35 |
| Fixed term | Employment contract which ends on a particular date.  Ie Christmas Advert |
| Self-employed | Working for oneself as a freelance or the owner of a business rather than for an employed  Ie Busker. |
| Sound Engineer/Technician | Check sound  Make sure all equipment is wired correctly and supplied appropriately  Health and Safety |
| A&R  Artist and Representation | Talent scout, once they have found a good musician/ band and they represent them and link them with others within the industry |
| Promoter | Books the acts  Works with radio and media to get the act as much exposer as possible (more people to hear/see them) |
| Musical Director | In charge of a musical group ie Orchestra/Choir  Make sure you have the correct music for the instrument you are playing  Organise rehearsals etc |
| Producer | Produces or oversees the whole product ie Christmas Advert, Oliver |
| Essay Answers | Underline key words in question  Plan you essay/ make a spider diagram  Look at both sides of the argument  Point (Bronze)  Let the reader know what you want to tell them  Evidence (Sliver)  Quote a piece from the text/lyrics/question/scenario  Explain (Gold)  Tell the reader why you think it is relevant to the question  Conclusion |
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